



**NATIONAL COOPERATIVE DAIRY
FEDERATION OF INDIA LIMITED**



**ANNUAL REPORT
2010 – 2011**

**NATIONAL COOPERATIVE DAIRY FEDERATION
OF INDIA LIMITED**

Head Office

Post Box No. 79
Anand 388 001

Phone : 262453, 262653
Gram : Apexdairy
Fax : 02692-260173
Email : root@indiadairy.coop
URL : <http://www.indiadairy.coop>

Area Office

C/o Indian Dairy Association
IDA House, Sector IV, R K Puram
New Delhi 110 022

Phone : 64998199, 26170781, 26165237
Gram : Apexdairy
Fax : 011-26181861
Email : ncdfidel@indiadairy.coop



NATIONAL COOPERATIVE DAIRY FEDERATION OF INDIA LIMITED

Unit Offices

Ahmedabad

C/o Sabarmati Ashram Gaushala
Near Gandhi Ashram
Ashram Road
Ahmedabad 380 027

Phone : 079-27557620 / 09376017001/002

Fax : 079-27556088

Email : mktg@sagbidaj.org
fsd@indiadairy.coop

URL : <http://www.sagbidaj.org>

Salon

C/o Animal Breeding Centre
Post Box No. 1
Salon 229 127
Dist: Raebareli

Phone : 05311-275589
09839083212

Fax : 05311-274566

Email : mktg@abcsalon.org
fsd@indiadairy.coop

URL : <http://www.abcsalon.org>

Bankers

1. Bank of Baroda
NDDB Extension Counter
Anand 388 001
2. Corporation Bank
Amul Dairy Road
Anand 388 001
3. Syndicate Bank
R K Puram Branch
New Delhi 110 029

Statutory Auditors

M/s. P D Parikh & Co.
Chartered Accountants
Opposite Pragati Mandal
Vallabh Vidyanagar 388 120

Internal Auditors

M/s. Kiran Patel & Co.
Chartered Accountants
3/4 Rangoli Complex
Anand Vidyanagar Road
Anand 388 001



Board of Directors as on 31 March 2011

1.	Shri Vinayakrao D Patil	Chairman Maharashtra Rajya Sahakari Dudh Mahasangh Maryadit, 3 rd Floor, West Wing NKM International House, 178 Backbay Reclamation Babubhai N Chinai Marg, Mumbai 400 020	Chairman
2.	Smt Chandravati	Chairperson Haryana Dairy Development Cooperative Federation Ltd Sehkarita Bhawan, Bays 21 & 22, Sector 2 Panchkula 134 112	Director
3.	Shri H D Revanna	Director Karnataka Cooperative Milk Producers' Federation Ltd, KMF Complex Dr MH Marigowda Road, Dharmaram College Post Bangalore 560 029	Director
4.	Shri Annasaheb S Jolle	Director Karnataka Cooperative Oilseeds Growers' Federation Ltd Blue Cross Chambers (4th Floor) No.11 Infantry Road Cross, Bangalore 560 001	Director
5.	Shri Subhash C Mandge	Chairman Madhya Pradesh State Cooperative Dairy Federation Ltd Dugdha Bhawan, Dugdha Marg, Habibganj Bhopal 462 024	Director
6.	Shri G S Babehali	Chairman Punjab State Cooperative Milk Producers' Federation Ltd, SCO Nos 153-155 New City Centre, Sector 34-A, Chandigarh 160 022	Director
7.	Shri M L Rai	Director Sikkim Cooperative Milk Producers' Union Ltd Samdur Post Office, Tadong, Gangtok 737 102	Director
8.	Dr N V Belavadi	Executive Director National Dairy Development Board, Anand 388 001	Director
9.	Shri Vikas J Agnihotri	Managing Director National Cooperative Dairy Federation of India Ltd, Post Box No. 79 Anand 388 001	Member (Ex-officio)

Regular Members as on 31 March 2011

1. Shri Vinayakrao D Patil
Chairman
Maharashtra Rajya Sahakari
Dudh Mahasangh Maryadit,
3rd Floor, West Wing
NKM International House,
178 Backbay Reclamation
Babubhai N Chinai Marg,
Mumbai 400 0202.
2. Dr Priyadarshi Dash
Chairman
Andhra Pradesh Dairy Development
Cooperative Federation Ltd
Lalapet
Hyderabad 500 017
3. Shri Sudhir Kumar
Chairman
Bihar State Cooperative Milk
Producers' Federation Ltd
Dairy Development Complex
P.O. Bihar Veterinary College
Patna 800 014
4. Shri Parthibhai G Bhatol
Chairman
Gujarat Cooperative Milk
Marketing Federation Ltd
Amul Dairy Road
Anand 388 001
5. The Liquidator
Gujarat Cooperative Oilseeds
Growers' Federation Ltd
Narayan Chambers
Ashram Road, Ahmedabad 380 009
6. Smt Chandravati
Chairperson
Haryana Dairy Development
Cooperative Federation Ltd
Sehkarita Bhawan
Bays 21 & 22, Sector 2
Panchkula 134 112
7. Shri H D Revanna
Director
Karnataka Cooperative Milk
Producers' Federation Ltd
KMF Complex, Dr MH Marigowda Road
Dharmaram College Post
Bangalore 560 029
8. Shri Annasaheb S Jolle
Director
Karnataka Cooperative Oilseeds
Growers' Federation Ltd
Blue Cross Chambers (4th Floor)
No.11 Infantry Road Cross
Bangalore 560 001
9. Shri Subhash C Mandge
Chairman
Madhya Pradesh State Cooperative
Dairy Federation Ltd
Dugdha Bhawan
Dugdha Marg, Habibganj
Bhopal 462 024
10. Shri G Maroudavanane
Administrator-cum-Managing Director
Pondicherry Cooperative Milk
Producers' Union Ltd
No. P 1 Vazhudavoor Road
Kurumampet, Pondicherry 605 009
11. Shri Ashok Kumar
Administrator
Pradeshik Cooperative Dairy
Federation Ltd
29 Park Road
Lucknow 226 001
12. Shri G S Babehali
Chairman
Punjab State Cooperative Milk
Producers' Federation Ltd
SCO Nos 153-155, New City Centre,
Sector 34-A, Chandigarh 160 022



13. Shri O P Meena
Administrator-cum-Managing Director
Rajasthan Cooperative
Dairy Federation Ltd
Saras Sankul
Near MRE College
Jaipur 302 017

14. Shri M L Rai
Director
Sikkim Cooperative Milk
Producers' Union Ltd
Samdur Post Office
Tadong
Gangtok 737 102

15. Shri Apurva Varma
Special Officer-cum-Managing Director
Tamil Nadu Cooperative Milk
Producers' Federation Ltd
"Aavin Illam"
Madhavaram Milk Colony
Chennai 600 051

16. Shri Narayan Biswas
Chairman
West Bengal Cooperative Milk
Producers' Federation Ltd
LB-2, Sector III
Salt Lake City
Kolkata 700 098

Institutional Member as on 31 March 2011

Dr N V Belavadi Executive Director National Dairy Development Board
Anand 388 001

Associate Members as on 31 March 2011

1. Shri V Kehie Chairman Dimapur District Cooperative
Milk Producers' Union Ltd
Dimapur Central Dairy
7th Mile, P O No. 357, Dimapur 797 112
2. Shri Madhav A Sahakari Chairman Goa State Cooperative
Milk Producers' Union Ltd
Curti, Ponda, Goa 403 401
3. Dr Mohammad Deen Chairman Jammu & Kashmir Milk
Producers' Cooperative Ltd
Milk Plant, Chasmashahi
Srinagar
4. Shri P T Gopala Kurup Chairman Kerala Cooperative Milk Marketing
Federation Ltd
Milma Bhavn, Pattom P O
Thiruvananthapuram 695 014
5. Shri Jadumani Singh Chairman Manipur Milk Producers'
Cooperative Union Ltd
Dairy Complex, Porompat
Imphal East, Imphal 795 005
6. Shri Hrushikesh Panda Chairman Orissa State Cooperative
Milk Producers' Union Ltd
D-2 Sahid Nagar
Bhubaneswar 751 007
7. The Liquidator Orissa State Cooperative Oilseeds
Growers' Federation Ltd
Plot No. F Nayapalli
Bhubaneswar 751 007
8. Shri M L Joshi Chairman The HP State Cooperative Milk
Producers' Union Ltd
Totu, Shimla 171 011



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- | | | |
|---------------------------|----------|---|
| 9. Shri Ramendra Dasgupta | Chairman | Tripura Cooperative Milk Producers' Union Ltd
Agartala Dairy
Indranagar PO
Kunjaben, Agartala 799 006 |
| 10. Dr Mohan Bisht | Chairman | Uttaranchal Cooperative Dairy Federation Ltd
Mangal Parao
Haldwani (Nainital) 263 139 |
| 11. Shri Amar Upadhyaya | Chairman | West Assam Milk Producers' Cooperative Union Ltd
R K Jyoti Prasad Agarwala Road
Juripar Panjabari, Guwahati 781 037 |

Objectives

- *To promote the dairy industry and the oilseeds, vegetable / edible oil and vanaspati industry and other commodities on cooperative lines; and*
- *To coordinate, help, develop and facilitate the working of the dairy and oilseeds growers' cooperatives and affiliated organisations dealing in commodities.*



Report of the Board of Directors for the year 2010-11

(Presented at the 41st AGM of the NCDFI)

Honourable members,

It gives me great pleasure to welcome you all to the forty first annual general meeting of NCDFI. May I now present before you the Annual Report and the Audited Statement of Accounts of your federation for the year 2010-11.

Report on Operations:

During the year 2010-11, the NCDFI continued to coordinate marketing of milk, milk products and frozen semen doses. The highlights include:

Coordination with Ministry of Defence

Fresh Milk

NCDFI coordinated supply of about 5.85 crore litres of liquid milk valued at about ₹ 156 crore from the cooperative dairies to about 176 Defence units which include ASC Depots, Air Force Stations and Military Farms under the Ministry of Defence (MoD).

Butter Fresh

NCDFI coordinated supply of about 437 MT Butter Fresh valued at about ₹ 9 crore from the cooperative dairies to about 141 Defence units which include ASC Depots, Air Force Stations and Military Farms under the MoD.

UHT Milk

NCDFI coordinated supply of about 3.4 crore litres of UHT (Tetrapak) Milk to 69 Defence units in Eastern, Western, Northern and Southern Commands valued at about ₹ 129 crores.

Milk Products

During the year, supply of about 2515 MT of milk products valued at about ₹ 49 crores was coordinated by the NCDFI on behalf of its members to the MoD. The products supplied include 1000 MT Whole Milk Powder, 480 MT Butter Tinned, 296 MT Ghee, 89 MT Cheese Tinned and 650 MT Sweetened Condensed Milk.

NCDFI also coordinated supply of 24 MT of milk products valued at about ₹ 0.6 crores to Indo-Tibetan Border Police and Western Naval Command.

Thus your federation coordinated milk and milk product supplies worth of ₹ 344 crores during the year 2010-11.

Coordination with Railway Board / IRCTC

Allotment of milk parlours

Since 2005, NCDFI has been working in coordination with the Railway Board / Indian Railway Catering and Tourism Corporation (IRCTC) for allotment of parlours at railway platforms to the dairy cooperatives. The move has two objectives; first – to make available quality milk products at reasonable prices for consumption of railway commuters and second – to provide much needed boost to the milk cooperatives to expand their market. NCDFI could manage to get allotment of about 750 stalls all over India from IRCTC.

As per the Catering Policy 2010, the allotment/management of milk stalls has been transferred from IRCTC to Zonal Railways. Therefore, now we need to take up the issues pertaining to milk stalls with 16 different zonal railways. Hence, NCDFI is trying to impress upon the Railway Board to provide single window approach for allotment/ renewals and management of milk stalls.

Milk and milk product supplies

In July 2009 IRCTC entered into an agreement with the NCDFI to procure milk and milk products of NCDFI member organizations. The agreement is extended periodically and valid till June 26, 2011. During the year 2010-11, member organizations have supplied milk and milk products to IRCTC base kitchens and pantry cars under this arrangement. With the support of member organizations, I am sure that we will make this arrangement successful and have a long term association with IRCTC/Railways in providing quality milk products to railway passengers.

Marketing of Frozen Semen Doses

With a view to make available good quality semen doses to the milk producers in the country, NCDFI has been functioning as ‘carrying and forwarding agency’ of Frozen Semen Doses (FSDs) and embryos produced by Sabarmati Ashram Gaushala, Bidaj (SAGB) and Animal Breeding Centre, Salon (ABCS). Both these organisations function under the technical guidance of National Dairy Development Board (NDDB).

The Central Monitoring Committee constituted by the Government of India awarded ‘A’ Grade to both SAGB and ABCS sperm stations. Both SAGB and ABCS are the most modern Semen Production Stations in the country with most sophisticated semen processing equipment to produce frozen semen adhering to stringent quality control tests. Both these farms are accredited with ISO 9001:2000 certification for production, processing and supply of FSDs.

During the year 2010-11, NCDFI coordinated sale of 134 lakh FSDs produced by SAGB and ABCS which is 13.6% higher compared to the previous year. Further, during the year NCDFI coordinated exports of FSDs produced by SAGB to Vietnam.



Supplies to Indian Army

I am happy to inform that the NCDFI successfully completed 25 years in managing cordial relation between Indian Army and supplying dairy cooperatives. I am proud that the NCDFI got this opportunity to serve armed forces and milk producers.

Recent trend shows that a few dairy cooperatives are taking active part in the supplies to the Army. Increasing gap between the demand and supply of milk and non availability of product/packing range are the reasons. We should not lose the opportunity to serve the Indian Army as it is a pride to all of us. I urge for larger participation of dairy cooperatives and hence, I request the member cooperatives to take initiatives to develop the required infrastructure so as to increase the product/packing range and production.

Acknowledgement

I would like to specially thank the millions of our milk producers and oilseeds growers who are the grassroot members of cooperatives affiliated to NCDFI. They continue to provide the support to the NCDFI's activities.

I gratefully acknowledge the continuing support we receive from the National Dairy Development Board.

I am grateful to the Institute of Rural Management, Sabarmati Ashram Gaushala and Animal Breeding Centre for their help and cooperation.

I would like to thank the Government of India, especially the Ministry of Agriculture, the Ministry of Defence, the Ministry of Home Affairs, the Ministry of Railways, the Railway Board and the Indian Railway Catering and Tourism Corporation (IRCTC) for their help and support.

I would like to convey special thanks to Chairmen and Chief Executives of our member federations who have actively participated in the different meetings of NCDFI. They have always provided their valuable support.

I am thankful to state Animal Husbandry Departments, dairy cooperatives, self employed veterinarians, NGOs, and LSS workers who continue to avail frozen semen manufactured at SAGB and ABCS.

My thanks to our Bankers and Auditors for the services rendered by them.

A note of appreciation for the officers and staff of NCDFI, it is through their hard work and devotion, that, NCDFI could carry out its activities smoothly during the year.

Thank you,

On behalf of the Board of Directors

Sd/-
(Vinayakrao D Patil)
Chairman

P. D. PARIKH & CO., Chartered Accountants

Office: (VVN), Opp Pragati Mandal, Vallabh Vidyanagar 388 120, Ph : (02692) 231030

: (BRD), "Ashirwad", 3rd floor, Opp Polo Ground, Baroda 390 001, Ph : (0265) 2434743

Auditor's Report

To,
The Members of
National Cooperative Dairy
Federation of India Ltd

1. We have audited the attached Balance Sheet of National Cooperative Dairy Federation of India Limited as at March 31, 2011, the Income & Expenditure Account for the year ended on that date annexed thereto. These financial statements are the responsibility of the Federation's management. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. Further, we report that :
 - a) We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit;
 - b) In our opinion, proper books of account as required by law, have been kept by the Federation so far as it appears from our examination of those books;
 - c) The Balance Sheet and Income and Expenditure Account referred to in this report are in agreement with the books of account.

Subject to the foregoing, in our opinion and to the best of our information and according to the explanations given to us, the accounts read with notes thereon give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.

- a) in case of Balance Sheet, of state of affairs of the Federation as at March 31, 2011.
- b) in case of Income and Expenditure Account, of the surplus of the Federation for the year ended on that date.

For & on behalf of
P D Parikh & Co.
Chartered Accountants
Sd/-
Proprietor
Membership No. 13247

Place : Vallabh Vidyanagar
Date : April 29, 2011



NATIONAL COOPERATIVE DAIRY FEDERATION OF INDIA LIMITED
Anand 388 001

Balance Sheet as at 31 March 2011

Particulars	As at 31 March 2011 ₹	As at 31 March 2010 ₹
FUNDS & LIABILITIES		
Share capital	80,80,000	80,80,000
Reserves and surplus	3,97,32,346	3,39,08,049
Current liabilities and provisions	6,01,39,383	5,57,95,968
Total :	10,79,51,729	9,77,84,017
PROPERTY & ASSETS		
Fixed assets (Net)	12,03,688	11,82,375
Deferred tax asset	89,624	70,269
Current assets		
Sundry debtors	3,58,20,286	3,34,53,893
Advances	97,39,446	73,66,430
Cash and bank balances	6,10,98,685	5,57,11,050
Total :	10,79,51,729	9,77,84,017

Sd/-
(Srinivas Sajja)
Dy General Manager

Sd/-
(Vikas J Agnihotri)
Managing Director

Sd/-
(Vinayakrao D Patil)
Chairman

In terms of our separate report of even date
for M/s. P D Parikh & Co
Chartered Accountants

Sd/-
Proprietor

Place : Vallabh Vidyanagar
Date : 29th April, 2011

NATIONAL COOPERATIVE DAIRY FEDERATION OF INDIA LIMITED
Anand 388 001

Income & Expenditure account for the year ended 31 March 2011

Particulars	31 March 2011 ₹	31 March 2010 ₹
INCOME		
Service charges	1,76,14,473	1,70,31,197
Admission fees	-	1,000
Annual membership fees	45,000	45,000
Interest	49,81,176	52,38,239
Miscellaneous income	1,792	10,287
Profit on sale of assets (Net)	24,532	-
Total :	2,26,66,973	2,23,25,723
EXPENDITURE		
Remuneration and benefits to employees	1,04,62,970	1,48,13,664
Travelling and conveyance	7,92,425	7,76,323
Board members travelling	4,14,464	3,70,116
Training and manpower development	6,640	27,200
Computers	3,50,066	4,00,383
Administrative expenses	24,99,764	24,73,808
Depreciation	3,55,286	4,00,949
Total :	1,48,81,615	1,92,62,443
Excess of income over expenditure	77,85,358	30,63,280
Add : Adjustment of earlier years income	9,35,525	30,11,777
Income before provisions	87,20,883	60,75,057
Less : Provision for income tax	26,00,000	19,00,000
Add : Provision for deferred tax	19,355	26,101
Amount available for appropriations	61,40,238	42,01,158
APPROPRIATIONS		
Education fund	60,952	41,552
Reserve fund	15,68,810	10,84,790
Contingency reserve fund	6,09,524	4,15,516
General fund	36,45,963	26,59,300
Ex-gratia to employees	2,54,989	-
	61,40,238	42,01,158

Sd/-
(Srinivas Sajja)
Dy General Manager

Sd/-
(Vikas J Agnihotri)
Managing Director

Sd/-
(Vinayakrao D Patil)
Chairman

In terms of our separate report of even date
for M/s. P D Parikh & Co
Chartered Accountants

Place : Vallabh Vidyanagar
Date : 29th April, 2011

Sd/-
Proprietor



STATEMENT OF ACCOUNTING POLICIES (31 March 2011)

1. These accounts have been prepared on historical cost basis.
2. a) All Income and Expenditure are recognised and accounted on accrual basis.
b) Income from service charges have been accounted on accrual basis on completion of service except in case of Liquid Milk and UHT milk where service charges are accounted on the basis of estimated quantities of supplies.
3. Fixed assets include all expenditure of capital nature and are stated at cost less depreciation.
4. The grant received from NDDDB for the acquisition of fixed assets have been credited to capital reserve account.
5. Depreciation on fixed assets has been provided as per written down value method at the rates prescribed in Income Tax Rules.
6. In respect of Gratuity, Superannuation and Provident Fund the Federation has set up NCDFI Limited Employee Group Gratuity Cum Life Assurance Trust Fund, NCDFI Limited Contributory Superannuation Scheme and NCDFI Limited Staff Provident Fund Trust respectively, to which contributions have been made.
7. Income tax provision comprises current tax provision and deferred tax provision. Current tax provision is made annually based on the tax liability computed after considering tax allowances and deductions.
Deferred tax is recognised on timing difference between the accounting income and the taxable income for the year that originate in one period and are capable of reversal in one or more subsequent periods. Such deferred tax is quantified using the tax rates and laws enacted or substantively enacted as on the balance sheet date.
Deferred tax assets are recognised and carried forward to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.
Incremental deferred tax during the year amounting to ₹ 19,355/- has been recognised in profit and loss account. The net deferred tax asset is recognised as there is a reasonable certainty of its reversal in foreseeable future.

NOTES FORMING PART OF THE ACCOUNTS (31 March 2011)

1. Balances in accounts of sundry debtors and sundry creditors are subject to confirmation by the parties.
2. Previous years figures have been regrouped / rearranged to make them comparable to those of the current year.

Sd/-
(Srinivas Sajja)
Dy General Manager

Sd/-
(Vikas J Agnihotri)
Managing Director

Sd/-
(Vinayakrao D Patil)
Chairman

In terms of our separate report of even date
for M/s. P D Parikh & Co
Chartered Accountants

Sd/-
Proprietor

Place : Vallabh Vidyanagar
Date : 29th April, 2011



Gir



Rathi